

# Sophos Managed Risk

Powered by  **tenable**

Vulnerability and attack surface management powered by Tenable technology - delivered as a service by Sophos experts

## Service Overview

- ▶ Sophos Managed Risk discovers the customer's internet-facing assets and analyzes their external attack surface
- ▶ Exposures are identified and prioritized using extensive vulnerability coverage and automated risk-based prioritization
- ▶ The service provides expert guidance and helps set remediation priorities via regular review sessions
- ▶ Sophos notifies the customer when new critical vulnerabilities are discovered that affect their assets

## Service Licensing

- ▶ Add-on for Sophos MDR (requires MDR Essentials or MDR Complete)
- ▶ Licensed by the total number of users and servers
- ▶ Requires a term license subscription
- ▶ Progressive pricing tiers (decrease in the per unit price based on volume)

## Tenable Partnership

Sophos Managed Risk is powered by Tenable, the industry leader in exposure management.

The service uses Tenable's attack surface discovery, vulnerability coverage, and AI-powered risk-based prioritization technology to analyze external threats.



## Why Choose Sophos Managed Risk?

- ✓ Delivered as a fully managed service by Sophos vulnerability experts
- ✓ A single unified offering that combines comprehensive attack surface visibility with vulnerability management
- ✓ Collaborates with Sophos MDR - the industry's leading Managed Detection and Response service
- ✓ Leverages superior exposure management technology from Tenable

## Delivering Superior Cybersecurity Outcomes

**Sophos Managed Risk delivers superior cybersecurity outcomes by giving customers the advantages they urgently need.**

*"I am unaware of externally facing assets and associated exposures"*

**Response:** Sophos Managed Risk discovers your external attack surface, automates vulnerability scans, and provides comprehensive reporting.

*"I need to identify zero-day vulnerabilities affecting my external assets"*

**Response:** If a high-risk zero day vulnerability is discovered that affects your internet-facing assets, Sophos will proactively notify you.

*"I use a vulnerability assessment tool today, but I'm not sure which ones to patch first"*

**Response:** Automated risk-based prioritization and recommendations from Sophos experts help you focus your time and effort.

## Discovery Questions

- ▶ Do you know all your external assets? What is the impact of missing one (or several)?
- ▶ Is your external attack surface a consideration during your security reviews and audits?
- ▶ What is your strategy for identifying and addressing vulnerabilities?
- ▶ How much time does your IT team dedicate to vulnerability research? Do you have exposure expertise in-house?
- ▶ How do you prioritize the order of vulnerabilities for remediation?